



HP and O'Reilly Pioneer Initiative to Create Software-development Model of the Future

Palo Alto, California. May 14, 1999

Hewlett-Packard Company and O'Reilly & Associates today introduced sourceXchange, a Web-based service that has the potential to significantly impact the way in which software is developed by expediting collaboration between corporations and developers on corporate-sponsored open-source development projects.

sourceXchange, an affiliate of O'Reilly & Associates, was founded in conjunction with HP, the founding sponsor. The two companies plan to launch the service in early summer with an array of open-source development projects from HP that expand its commitment to open-source technologies. Pending a successful beta launch in July, sourceXchange will accept projects from other enterprise sponsors.

"HP came to us with a challenge," said Brian Behlendorf, chief technology officer for O'Reilly & Associates. "They wanted to further the development of specific open-source software projects, but they needed a better way to reach out to the wider developer community and coordinate the development process. HP makes for an ideal partner to launch the service, as they have made a very strong commitment to various open-source projects, including Linux, and their core business objectives are quite compatible with this new model for software development." sourceXchange was developed under the direction of Behlendorf, co-founder of the Apache project, a leading open source initiative, and core developer of the market-leading Apache Web server.

"HP wanted to make a lasting and visionary contribution to the open-source movement while demonstrating our faith in the open-source developer and development model," said Wayne Caccamo, manager of HP's Open Source Solutions Operation. "We partnered with Brian Behlendorf and O'Reilly to ensure that sourceXchange would become a reality."

"The sourceXchange is an essential step in the evolution of open source," said Tim O'Reilly, chief executive officer of O'Reilly & Associates. "In the past year, everyone from computer vendors to large end users have realized the immense power of the open-source software-development model. But it's often hard for companies to hook up with the right people in the open-source community. sourceXchange will change that. This new service brings the corporate world and the open-source community together on the Web, and gives them the tools to manage development projects online."

About sourceXchange

More than just a job-posting or recruiting Web site, sourceXchange is the industry's first vehicle to manage the open-source development process that protects the interests of both corporate sponsors and

open-source developers.

The sourceXchange is a Web site that maintains a database of all published project RFPs posted by corporate sponsors, registers open-source developers and their teams, manages RFP responses from the developer community, and manages payment. It also will incorporate peer review and project milestones to ensure quality and reliability of each development project.

For project sponsors, sourceXchange can extend software-development resources and budgets with a simple, compelling outsourcing option that can improve time to market and open-source software-development predictability. Working with an intermediary also shields sponsors from the complexities of the conventional contracting engagement process.

For open-source developers, sourceXchange provides access to a database of challenging and enriching projects and a community of potential collaborators. Moreover, developers are compensated for their work in cash or in kind. The code developed will be contributed back to the open-source community to help accelerate the open-source movement.

Related News from HP

HP also announced today that it is the first company to run the Linux operating environment on its IA-64 (Intel Architecture, 64-bit) simulator, which enables the testing and optimization of applications, which can lead to greater overall system performance.

HP also announced first-to-market support for Linux through HP OpenView IT/Operations. Expected to be available in June, the HP OpenView solution for Linux is for mutual HP and Red Hat customers who require Linux management capabilities through a sophisticated, service-oriented and proven management solution.

About O'Reilly & Associates

O'Reilly & Associates is recognized worldwide for its definitive books on open source software, the Internet, programming, Windows NT and Unix. O'Reilly also produces award-winning Internet software, technical conferences, and innovative web-based courses. From the pioneering bestseller *The Whole Internet User's Guide & Catalog* (designated one of 100 Books of the Century by the New York Public Library) to GNN (the first Internet portal and commercial website) to WebSite (the first web server software for desktop PCs), O'Reilly has been at the forefront of Internet development. Further information is available at <http://www.oreilly.com>.

About HP

Hewlett-Packard Company -- a leading global provider of computing and imaging solutions and services for business and home -- is focused on capitalizing on the opportunities of the Internet and the proliferation of electronic services. HP had computer-related revenue of \$39.5 billion in its 1998 fiscal year.

HP plans to launch a new company ("NewCo") consisting of its industry-leading test-and-measurement,

components, chemical-analysis and medical businesses. These businesses represented \$7.6 billion of HP's total revenue in fiscal 1998. With leading positions in multiple market segments, this technology-based company will focus on high-growth opportunities such as communications and life sciences.

HP has 122,800 employees worldwide and had total revenue of \$47.1 billion in its 1998 fiscal year. Information about HP, its products and the company's Year 2000 program can be found on the World Wide Web at <http://www.hp.com>.

Note: HP press releases are archived on this Web site for historical purposes. Information in the releases is accurate at the time of release. However, product specifications and availability, promotions, prices, relationships, contact numbers and other specific information may change over time. Some information about product pricing and availability may be limited to specific geographic areas and may differ in other areas. Information as stated in the release may or may not be in effect after the date on the release.

In addition, the press releases may contain statements that are forward-looking. These statements are based on current expectations as of the date of a particular release. Actual results may differ materially from those projected because of a number of risks and uncertainties, including those detailed from time to time in HP's reports filed with the Securities and Exchange Commission. Click here to review these [important factors](#) that could cause results to differ materially from those in any such forward-looking statements.



(c) Copyright 1999 Hewlett-Packard Company.